

# CENTRAL ♦ PENN BUSINESS JOURNAL

Special reprint from the February 28, 2003 issue

## Commercial Realtors

Ranked by 2002 local commercial sales and lease volume

Company name/ Address (2002 ranking)	2002 local commercial sales and lease volume	Top local exec./ Phone # Web site	2002 total commercial sales/ # of F-T commercial sales agents	Industrial/office parks for which company is a broker	# of local/total offices Local/total F-T emps./ Year estab. locally	% of activities	Major projects
1. <b>Landmark Commercial Realty Inc.</b> (3) 20 Erford Road, Suite 215 Lemoyne 17043	\$157.1 million	David J. Remmel 731-1990 www.landmarkcr.com	\$157.1 million 12	I-81 Industrial Park, Lickdale; Conewago Industrial Park, Elizabethtown; Turnpike Industrial Park, Middletown	2/2 2/2 1988	20.36% industrial, 51.89% office, 21.25% retail, 6.5% other	PHFA office building sale, Ecko Village Apartments sale, Eisenhart Industrial building
2. <b>RSR Realtors</b> (7) 308 E. Penn Drive Enola 17025	\$67.3 million	James L. Helsel Jr. 763-1212 www.rsrealtors.com	\$68.3 million 12	Perry County Industrial Park	1/1 3/3 1970	40% industrial, 30% office, 20% retail, 10% other	Silver Spring Commons
3. <b>High Associates Ltd.</b> (4) 1853 William Penn Way Lancaster 17601	\$59.9 million	Nevin D. Cooley 293-4477 www.highrealestate.com	DNR 16	Greenfield Corporate Center, Rossmoyne Business Center, North Pointe Center	6/14 184/231 1980	60% industrial, 30% office, 10% retail	Acme/Albertson's, Health Management Associates, Myers Properties
4. <b>Property Management Alternatives Inc.*</b> (5) 120 N. Pointe Blvd., Suite 301 Lancaster 17601	\$32.2 million	Donna Deerin 569-9373 www.lms-pma.com	\$46.3 million 7	120 North Pointe, Derry Street Properties	2/2 7/7 1991	10% industrial, 5% office, 80% retail, 5% other	AJ Wright lease, Shoppes at Whiteford Road, sale of Carlisle Plaza
5. <b>Campbell Commercial Real Estate Inc.</b> (8) 504 N. Front St. Wormleysburg 17043	\$31 million	Arthur D. Campbell 737-6161 www.acampbell.net	\$31 million 2	East End Warehouse, Fernwood Office Park, Commerce Park	1/1 1/1 1986	20% industrial, 70% office, 10% other	Dryden Consulting, Brandywine Realty Trust land, Deloitte Consulting, Clark Food Service
6. <b>Commercial Industrial Brokers Inc.</b> (10) 1821 Oregon Pike, Suite 204 Lancaster 17601	\$24.9 million	Richard A. Heslin 291-1644 www.cibi.cc	\$24.9 million 6	Mount Joy Industrial Park, Kerr Glass/Kerr Group Inc.	1/1 2/2 1991	35% industrial, 30% office, 6% retail, 29% comm./investment	Kerry Glass, H.R. Miller Quarry
7. <b>Commercial Realty Group Inc.</b> (9) 1300 Market St., Suite 305 Lemoyne 17043	\$23.8 million	Thomas T. Mallios 761-8106 www.commercialrealtygroupinc.com	\$23.8 million 4	DNR	1/1 1/DNR 1990	20% industrial, 35% office, 30% retail, 15% other	Bridgestone/Firestone Inc., Upper Allen Plaza
8. <b>Sigma Commercial Realty Inc.</b> (13) 1542 E. Market St. York 17403	\$22.3 million	Lou Skeparnias 848-8888 www.sigma-re.com	\$22.3 million 3	Village Green, Yorkshire Plaza, Bloomingdale Plaza	1/DNR 1/1 1984	20% industrial, 25% office, 25% retail, 30% business brokers	DNR
9. <b>Blue Marlin Real Estate</b> (15) 2020 S. Queen St. York 17403	\$14 million	Marlin E. Moul 845-1111 www.bluemarlinrealestate.com	\$14 million 1	NA	1/1 1/1 1995	36.4% industrial, 13.6% office, 27.3% retail, 22.7% invest./development	DNR
10. <b>Rock Commercial Real Estate</b> (NR) 160 Roosevelt Ave., Suite 102 York 17404	\$12.9 million	Dave Keech 854-5357 www.rockrealestate.net	\$12.9 million 6	Morgan Industrial Park, Chestnut Commerce Center, Willow Springs Industrial Park, Miabrae Industrial Park	1/1 14/14 2001	40% industrial, 40% office, 15% retail, 5% other	DNR

DNR-Did Not Respond

NA-Not Applicable

NR-Not Ranked

\*-Doing business as LMS Commercial Real Estate

The Central Penn Business Journal's list of commercial and industrial Realtors was ranked by 2001 local commercial sales and lease volume. The list was limited to companies with commercial sales in Cumberland, Dauphin, Lancaster, Lebanon and York counties. 116 Realtors were contacted for this list. Ten responded by press time. Researched and compiled by Amy S. DiNunzio from information supplied by the individual companies.

To get the 2003 Book of Lists on disk, visit the Business Journal's Web site at [www.centralpennbusiness.com](http://www.centralpennbusiness.com).